






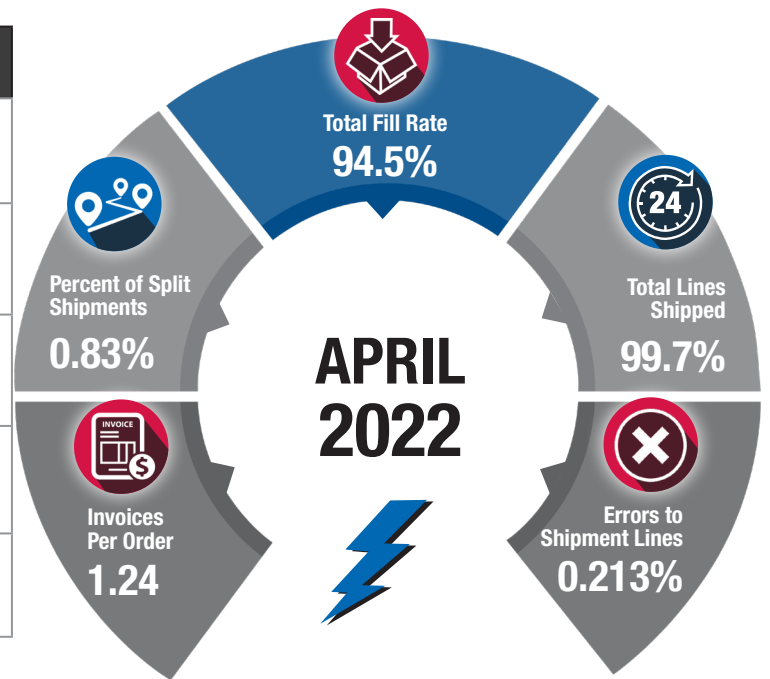


AT MINERALLAC, OUR PASSION IS PROVIDING SERVICE EXCELLENCE.

Our Goal:
98% Fill Rate within
24 Hours with ZERO Errors™

OVER 347 MILLION UNITS SHIPPED IN 2021

| | 2020 AVG. | 2021 AVG. | ROLLING 12 | MARCH 2022 |
|---|--------------|--------------|---------------|---------------|
|  Total Fill Rate | 98.5% | 95.9% | 94.8% | 96.2% |
|  Total Lines Shipped | 99.6% | 99.1% | 99.1% | 99.7% |
|  Errors to Shipment Lines | 0.091% | 0.134% | 0.165% | 0.140% |
|  Percent of Split Shipments | 0.73% | 0.60% | 0.49% | 0.21% |
|  Invoices Per Order | 1.14 | 1.20 | 1.22 | 1.25 |



100% GUARANTEED SALE



RMA PROCESSING

| OUR GOAL | AVG 2020 | AVG 2021 | APRIL 2022 |
|--|----------|----------|------------|
| RMA's Approved within 24 Hours | 100% | 100% | 100% |
| RMA Credit Memo Issued within 72 Hours | 97.7% | 95.1% | 96.9% |

Low Transaction Costs

Increased Inventory Turns
without Overstock and
Dead Items

Reduced Inventory Handling

Greater ROI on SQ. FT.
Space and Ranked Top 5%
GMROI by Distributors



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PROVEN PROCESS



PARTNERSHIP

- Support in achieving customer specific goals
- Driven to meet customer needs
- Market research to drive business sales and profitability
- Marketing support fund opportunities



SUPPORT

- Dedicated customer service including over 90 years of experience
- Personalized analytical reports
- Custom solutions for business needs
- Accurate, up-to-date product attributes in data warehouses
- Custom marketing campaigns
- Minerallac University through BlueVolt for training and education



EXPERTISE

- Manufacturing quality parts for the electrical industry for over 125 years
- Employees dedicated to continuous merchandising and marketing needs
- Our team has over 200 years of experience to help lead innovative solutions